## Omani Agenda for the next meeting between the Omani -Italian Joint Committee (8 -10) June ,2009 in Roma, Republic Of Italy

## (A) Economic Seminar that will be held in Milano on 8th June ,2009:

With relation to the seminar, six presentation papers will be presented from the following authorities:

- 1- Ministry of Commerce and Industry co-coordinating with Capital Market Authority will present a paper of the legal framework for investment in Oman.
- 2- Ministry of Tourism will present a paper regarding tourism infrastructure in Oman and the available investment opportunities in tourism field.
- 3- Omani Center for Investment Promotion and Export Development co-coordinating with Oman chamber of commerce and industry will present a paper of the (Available Investment Opportunities in Oman), in addition, the chamber will arrange a small catalogue fair of the Omani companies.
- 4- Oman oil Company will present a paper with relation of the projects achieved in Oman, and the future forecasts of the company in order to invest in Italy.
- 5- Innovation and Industrial Researches Center will present a paper of the cooperation in field of innovation in Oman.
- 6- Sultan Qaboos University will present a paper of the (Sultan Qaboos University serving Oman).

**(B)** 

# Fields presented on the agenda of the Joint Commission:

## First: Co-operation in Commerce, Economic and Investment Field:

- 1- Development of the commercial relations through expanding in organizing joint commercial exhibitions, and increase the participation of the companies and firms in the exhibitions that held in each countries.
- 2- Discuss ways of co-operation and joint work between chambers of commerce and industry in both countries.
- 3- Discuss ways of technical and administrative co-operation through providing scholarship and training and rehabilitation courses in order to activate commercial co-operation between both countries.
- 4- Encourage Italian investors to benefit from the available investment opportunities in Oman regarding infrastructure projects such as airports, road projects, hospitals, power projects and water desalination projects.
- 5- Support trade exchange between both countries ,facilitate the process of flow commodities between them , and avoid obstacles that would face trade exchange.
- 6- Organize meetings between Omani-Italian businessman, and investors in Mining, and industrial sectors that aim to benefit from the Italian experiments in this sector, as well as introducing Italian investors with the facilities ,incentives and exemptions and benefits of the foreign investor guaranteed by the law of encouraging investments and foreign capitals and its law and regulations.
- 7- Promote economic and tourism components of the Sultanate that shell be a real base to achieve the results from the investments.
- 8- Introduce Italian side with the available energy's, capacities, and services in Sultant's port such as Salalah port, Sultan Qaboos Port, Sohar industrial port, as well as introducing them with the free trade zone in Salalah, and its characteristics, and its services.
- 9- Benefit from the Italian experiments in field of Small and medium size projects and give knowledge of the appropriate experiment to Oman's environment as well as the experiment of the families companies.

## Second: Co-operation in Industry field:

- 1- Discuss the possibility of training Omani individuals in various industrial field such as marble industry, support, development the small and medium institutions in field of specifications and standards.
- 2- Obtain information with relation to procedures applied in Italy regarding quarries licenses
- 3- Discuss ways of co-operation between both countries in field of developing manufacturing industries.
- 4- Discuss and enhance ways of co-operation in field of information technology.
- 5- Benefit from Italian technology and transfer it to the Sultanate's society especially in food industry, machines, equipments, chemicals, and building materials that will further increase encouraging the Italian investors to enter Oman's market.
- 6- Seeking for Italian experiences assistance in field of construction particularly in great industry.
- 7- Attracting expertise of the industrial field in order to provide employees by necessary qualifications and courses or send Omani individuals to Italy for the same purpose.
- 8- Italian investors may benefit from the available investment opportunities in Oman in the following fields:
- Oil and Gas and Refineries Sectors.
- Petrochemicals industries, fertilizer and aluminum industries.
- Spinning and weaving projects.
- Factories of Packing and caning fishes.

# Third: Co-operation in field of specifications and Measurement:

- 1- Mutual recognition on the certificates that in conformity to the standard specifications issued from both sides (standardization) according to the evidence and documents of the international standardization organization ISO, and the stamps of both countries.
- 2- Each side shell send early notification to the other side about any risks that damages the health and safety of the humans, animals, and environment.

- 3- Exchange information and experiments regarding issuing certificates for the systems of quality management and systems of environment management based on international standard specification, in addition ,exchange technicians , information in particular to system of Quality control ,and environmental management.
- 4- Italian party shell grant technical support to develop laboratories in the Sultanate.
- 5- Coordination the specifications in the international organizations ISO&IEC.
- 6- Benefit from the available Italian experiments in field of test and examination.

#### Forth: Co-operation in Field of Agriculture and Fisheries:

- 1- Discuss the possibility of co-operation in field of best utilization of the agriculture and fisheries in food industries.
- 2- Establish joint agriculture and fisheries companies aims to improve the agricultural and fisheries sector.
- 3- Exchange researches and studies with relation to agriculture and fisheries.
- 4- Discuss ways of co-operation to find common market for the outputs of agriculture and fisheries sector.
- 5- Discuss the mechanism of benefiting from the treated waste water in agricultural sector.
- 6- Exchange experiences that aim to attract national man power to the agricultural sector.
- 7- Present agricultural and fisheries investment risks, and successful methods to face
- 8- Farm yields fields, particularly in relation to, solid wheat crop through sending samples of the wheat in order to make scientific experiments on such wheat under the environmental conditions of the sultanate.
- 9- Benefit from the Italian experiences in manufacturing agricultural production and increase the commercial exchange between both countries particularly in field of Agricultural and livestock commodities.
- 10- Exchange experiences and visits in field of the projects of dairy production and veterinary quarantine.
- 11- Exchange visits to some of fishing marine ports between both countries and view the method of application systems of control quality.

- 12- Organize courses in relation to (management of fishing ports, monitoring fishing areas, protecting fisheries, fish farming, and manufacturing and quality control).
- 13- Study the opportunities of exploitation the natural recourses for marine algae in the Sultanate.
- 14- Encourage the Italian investors to invest in the fisheries sector in Oman.
- 15- Encourage fish trade between the Sultanate of Oman and Italy.

## Fifth: Co-operation in field of Heritage and culture:

- (a) The Omani side interested in extending and enhancing co-operation exist between both countries in the following fields:
- Continue the surveys and archeological excavations exist in many sites in Oman.
- Dissemination of the works results within the Omani studies journal and separate publications.
- Participation in the scientific seminar which held in Oman.
- Technical participation in field of rehabilitation of the archeological sites (Ras Al-Hamra archeological site).
- (b) The Omani side interested in activation of co-operation in field of technical courses in relation to the archeology in the following fields:
- Aerial photography techniques for the archeological sites and method of solving results in the computer.
- Archeological survey method by using modern techniques relates to satellite.
- Rehabilitation of archeological sites as well as establish administrative plans for it.
- Provide opportunities for the archeological technicians in order to obtain scholarship (Maters, P.H.D in archeological field).
- Exchange engineers in field of restoration and maintenance archeological sites to view on the common experiences in relation to management of archeological and heritage.
- Explore Italian experiences in field of exploitation of the archeological and heritage sites.

# Sixth: Co-operation in Education:

- 1- Exchange educational publications, methods, and development researches.
- 2- Participation in educational conferences and workshops.
- 3- Exchange experiences between both sides in educational fields (vocational instructions, private education circular, development programs of language level of English language teachers).

### Seventh: Co-operation in Higher Education:

#### (a) Co-operation between Universities:

- 1- Enhance joint co-operation between Sultan Qaboos Universities and Palmirmo Italian University, taking into consideration the following issues:
- Nano Technology.
- Desert plantation.
- Exchange teachers, and students.
- Train student of medicine and health sciences collage, and collage of nursing.

Whereas, Sultan Qaboos University had already discussed the issues above mentioned with Palmirmo University, and still under consideration.

 Activate co-operation between Abdul Salam Center in Sultan Qaboos University and Italian universities.

### (b) Co-operation in Higher Education:

- 1- Co-operation between institutions of higher education that present similar programs in English language for collage of applied science.
- 2- Co-operation in programs of exchanging students with higher education institutions that present programs similar to such programs exist in collage of applied science that is thought in English language such as Milan University (Politecnico di Milano), thus it present programs in engineering, architecture, and industrial design.

- 3- Possibility of Providing teachers, researchers, administrators to present their experiments and experiences in field of higher education and scientific researches.
- 4- Exchange visits by teachers researchers, and administrators to present experiments, and experiences in field of higher education and scientific research.
- 5- Supporting relations between the researches centers through exchanging researches results and doing common researches aim to serve both countries, and exchange information and scientific subjects such as co-operation with (the CEFASS foundation) that had many events in field of education and training.
- 6- Organizing visits for the students delegations to some of the universities and colleges in relation to co-operation in student activities or participating in scientific and research competitions that held in both countries.
- 7- Exchange information relates to issues ,or the date of the conferences, scientific seminars, and workshops that held in Oman and Italy before an appropriate period of such.

# Eighth: Co-operation in Transportation and Telecommunications Field:

#### (a) Transportation sector:

The Omani side is interested to co-operate with the Italian side through exchanging experiences and information in field of road and bridges construction and in land transport field.

#### (b) Civil Aviation Sector:

1- Based on the previous intention of the Italian side to amend the convention of the regulation of air transport services between both countries through diplomatic methods consistent with the regulations of European Union, the Omani side intends to held discussions sessions between the Civil aviation authorities in both countries in order to discuss the matter of amending the agreement in preparation of signing the agreement.

2- Discussing issues in relation to the increasing numbers of flights and re-appoint the national airlines after the sultanate's withdraw from the property of Gulf Air.

#### (c) Ports Sectors and Marine Affairs:

- 1- Study the scope of the co-operation and economic feasibility in order to establish a joint investment between Omani and Italian Companies in field of ports and marine transportation.
- 2- Benefit from the Italian experiences in training and qualifying staffs skills in the activities of ports and marine transportation.

### Ninth: Co-operation in Oil and Gas:

- 1- Discuss ways of co-operation in field of energy and its security.
- 2- Discuss possibility of co-operation in activities of energy exploration and facilitate innovation relates to power.
- 3- Discuss updates in relation to the electricity generation projects in both countries in order to meet the need of energy.
- 4- Possibility in providing modern technical and technological equipments that assist to disclosure of the energy recourses and reach the reserves of such resources to benefit from it as the best.
- 5- Discuss ways of co-operation in field of finding relations between oil and gas sectors and other economical sectors ( technical services, simulation, manufacturing, fields maintenance, and financing projects).

# Tenth: Co-operation in Tourism:

- 1- Encourage tourism between both countries through enhancing co-operation between tourism establishments in both countries, and arrange joint tourism programs.
- 2- Exchange information , researches , and statistical studies in relation to tourism.
- 3- Discuss ways of co-operation in field of tourism investment by conduct promotions for the great tourism projects and by establish joint programs in field of tourism industry.
- 4- Organize tourism exhibitions between both countries and exchange the promotional stuffs like publications and tourism films.

- 5- Joint investment in tourism field taking in consideration that Italy is one of the developed countries in this field, as well as it is one of the countries that exports tourism delegations.
- 6- Encourage Italian investors to benefit from the available investment opportunities in Oman in field of hotels, resorts, and tourism restaurant.